

Executive Summary

Strategy

At Medical Outfitters we recognize the challenges faced by radiology departments across the industry such as; shrinking reimbursements, capital acquisition costs, financing options, equipment service costs, patient comfort and satisfaction, maximizing workflow, supporting infrastructure, billable square footage, dealing with medical construction projects, image management systems, asset management, radiological technician turnover, image processing tools, equipment monitoring, federal and state regulations and accreditation certifications.

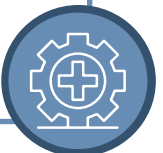
We have made a considerable investment in indispensable tools, which allows Medical Outfitters to deliver critical service at a moment's notice. Investing in a viable formal and independent parts department, parts stock, and inventory infrastructure with high standards of quality control in mind, we can warranty uptime for all our contracted customers. We are also heavily invested in cryogenic support tools and training and all other areas of our business.

We can proudly say that our biggest asset is our professional team! We are all dedicated, go above and beyond, our aim is to see you prosper and advance. Our goal is to grow together with you so that we can all succeed. Your success in this field is our business. We take pride in what we do at Medical Outfitters; our team is focused on the clinical outcome of the products that we deliver.



Business

- New system sales through our authorized dealership with HITACHI, FUJIFILM, Carestream, Planmed, CANDELIS, DMS Imaging, Esaote and MedicVision.
- Our service division acts as an ISO as well as an OEM authorized service provider under the guidance of those OEMs we proudly represent.
- Cryo-fill Services including cold head and compressor (Cryo-Systems) repairs and Emergency MRI magnet recovery services and MRI magnet monitoring services.
- Nationwide transportation motor carrier (MC-59309) with commercial authority in the 48 states.
- Logistical service and support for equipment exporters, medical equipment brokers and OEMS. Our cryo-farm in Miami, FL can handle up to 10 MRI's on layover between installations. Our warehouse is 25,000 sq. ft. most of which is temperature controlled.
- Medical Outfitters Development, a subsidiary, provides medical construction services to facilitate turnkey solutions to our clients.
- Medical Outfitters Parts, a subsidiary, provides sales of parts and other components, supporting our service department and many other Biomed departments domestically and internationally.
- MOMobility, a subsidiary provides sales and leasing of Mobile PET CT, CT, MRI and ECAM Imaging solutions.
- Active member of NEMA





Medical Outfitters Inc.
8062 N.W. 66th Street
Miami, FL 33166
305.885.4045

Market

- Medical Outfitters target market is within the state of Florida, except for major national accounts that have been assigned to us by our OEM partners due to established relationships.
- Medical Outfitters in many opportunities has also established a footprint in the Caribbean Islands, including Puerto Rico.
- Medical Outfitters Dominicana is a legal entity operating in the country of the Dominican Republic as a subsidiary of Medical Outfitters Inc. The company is a Government Registered Vendor and operates sales and service in the Dominican Republic.



Corporation

- Medical Outfitters was incorporated in May 2010 in Miami, Florida.
- Medical Outfitters divisions include: sales, service, parts, logistics, project management, construction and cryogenics.
- <https://medicaloutfitter.net/>
- <https://www.medicaloutfittersparts.com/>
- https://www.youtube.com/channel/UCDrvLY05tj_GqU_6j5O5Xlw
- <https://www.facebook.com/medicaloutfitters/>
- <https://www.linkedin.com/company/medical-outfitters-inc>



Our Team

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Management Team:

Miguel Machuca President
Susan Traino Vice President & C.F.O.
Mark Zelinsky Vice President Service
Carlos Naya Vice President Sales



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